

June 1st, 2014

Dear Client,

It's hard to believe another auction season has come and gone, but **Thursday, June 26**<sup>th</sup> is our last auction before we take a live auction break (I did not say vacation!) until September. We had so much fun in May at **The Bowery Hotel** that we are going to do it again in June, another **evening affair** with a pre-auction tasting and many more bottles to open throughout the night. It's a tight and exciting sale, and don't fret if summer shipping has you anxious. We'll hold your wines with no extra charge until the cooler fall months come. Enough said, on to some Featured Collections and wines.

The collector behind Lots 253-280 took a simple approach: buy the best of the best from France, and store them ideally. Full cases of three of the absolutely-no-question-among-the-greatest Bordeaux made in the past two decades lead the way via 2000 Mouton, Latour and



Haut Brion plus two vintages of Cos that will make the history books, too. Burgundy more than competes with Rousseau, Vogue, a rare Dujac plus a 1996 DRC Assortment in OWC. Shrewd collectors and drinkers will see perfect summer whites from Lafon and Raveneau. Plus a don't miss it - if you can ever buy it - wine, the tiny production Chave Ermitage Cuvee Cathelin – two vintages.

The next two Featured Collections focus on older Bordeaux. These collections for me make a statement about what these wines offer in today's Bordeaux market, and the auction market overall in the present era. I realize that is a subtle statement, but you get it no doubt.

Every wine in Lots 188-211 has been stored in a temperature and humidity controlled cellar at 57 degrees F. and 70% humidity. Virtually every lot I will mention is in OWC. Said differently – these are Bordeaux to own, open and drink when you wish, yet also wines to have and love for years and decades to come. Two cases of the legendary 1982 Mouton are here, as are cases of 1989 Cheval Blanc, the twin greats of 1989 Conseillante and 1989 Lynch Bages, 1986 and 1989 Lafite, plus 1982, 1985, 1986 and 1989 Margaux. These are beautiful wines and cases, simple as that.

And "own, open and love" applies equally to Lots 212-229. This is a small but powerful collection, as you'll notice immediately. There is an OWC lot of the great 1970 Petrus plus 1971 Petrus. Three top Latour vintages: 1953, 1961 and 1970, the latter also in magnums. There is also are wonderful 1950s vintages from La Mission, Mouton and Haut Brion, too. A rare magnum of 1966 La Tache is not to be missed. All these wines come to us from temperature-controlled storage and referred to us from one of the top wine importers of all-time. Any wine on this list would be both fun and a privilege to drink.

The biggest collection of our June sale is aptly named 'Classic Complete Collection.' We tour the staples of the fine wine collecting world in just over one hundred lots (lots 281-394), courtesy of a NYC lawyer who has been collecting for over three decades. He belongs to organizations such as Wine & Food Society and Chaine des Roitsseurs. His interests also include scuba diving, and his Italian grandfather introduced him to wine. I have shared many great wine moments with him over the years, and his passion is second to none. It is a great honor to offer from his complete collection. Bordeaux starts things off smartly with



cases of 2000 Cos, 1990 Haut Brion, 1995 Latour, 1989 Mouton and 2001 Yquem. Burgundy counters with dueling cases of 2002 Drouhin Amoureuses and Grands Echezeaux backed by 2002 Chevalier and Batard from Leflaive as well as Musigny from Prieur, Jadot and Mugnier. Chave, Guigal and Chapoutier rule the Rhone roost as Giacosa, Conterno, Gaja and Voerzio own the throne in Piedmont. Several lots of Sassicaia in bottle and magnum lead to some Unicorns, I mean Unicos. California is dominated by a tremendous selection of Harlan, Maiden, Bond and Matriarach, 28 lots in all with many many magnums. Penfolds concludes with rare Kalimna Cab and a little Grange. Nice!

As the previous collection indicates, and as always in our NYC auctions, the emphasis is never confined to one or just a handful of collections. Instead, we offer the best of the best from the top Estates and Domaines around the world. It's the diversity of great wine and the greatest winemakers that I believe makes our NYC auctions both fun and unique.

Unique means you will find Henri Jayer across five vintages, all from a wonderful cellar. Three of the all time DRC legends are inside: 1990 La Tache, 2005 Romanee-Conti and 2005 La Tache. Incredible Dujacs and Fourriers are inside these pages, as is a great collection of magnums from de Montille plus their Malconsorts and Christiane. You'll see two original cases totaling six (!) bottles from a single vintage of 2011 Roumier Musigny. Summer is here, and so are full cases of Leflaive, including magnums, here for the taking and drinking. You could close your eyes and point at any of these lots and be thrilled as a Burgundy collector to own these wines.

The same should be said for an excellent collection of **Chave** that begins with the great 1990, and case lots of one of the very best ever **Guigal** vintages. Italy remains one of the most exciting segments in the market for me, thanks to the aforementioned producers and more. That statement is only made stronger by **Soldera**, and the cases of spectacular **Vega Sicilia** vintages **that** always make lovers of Bordeaux utter quietly or out loud "oh wow" - or a more emphatic phrase!

Harlan, Schrader, Screaming Eagle and SQN lead the Cali charge, along with almost never available at auction big big bottles of Araujo Eisele in OWC, a big parcel of 1997 Phelps Insignia. And if anyone wants a history lesson in California's greatness take a look at and own the vertical lot of Heitz Martha's on offer.

Join us please beginning at 5:30pm EST at the Bowery Hotel in Manhattan. We will as always have a lot of fun late into the night. And for clients in time zones around the world, you can join us through AckerLive, our web-based real-time bidding system, which is fully staffed throughout the auction. See you June 26<sup>th</sup>!

In Vino Veritas,

John Kapon

CEO, Acker Merrall & Condit