

Oct 4th, 2015

Dear Client,

Every time we come to the great city of Hong Kong, we bring the best of the best wines from the finest collections all over the world. Yet this is an auction that is even more special than the already high standards we set for ourselves, for two reasons: **Francois Labet of Chateau de la Tour** in Clos Vougeot, and **Wilf Jaeger**.

We are honored to be representing another direct consignment of wines never before moved from **Chateau de la Tour**'s cellar until now, wines dating back into the 1940s, from our friend and great Burgundy winemaker **Francois Labet** from Clos de Vougeot (**Lots 312-343**). Francois' family history runs deep in the roots of Burgundy and descends back to the great **Morin** name and tradition. It was Francois' grandfather who started the world famous Confrerie du Tasteduvin, of which many of you are a member, I'm sure! In addition to many old vintages on offer in case quantity, there will also be rare bottles and magnums dating back to the 1940s from **the most important Estate in Clos Vougeot**. Francois has also made a relatively new, 100 year-old vine cuvee named '**Hommage a Jean Morin**,' of which less than 50 cases of bottles are made when they are even made, as it is only produced in exceptional vintages. This is now one of the most highly rated wines in Burgundy today, and we will have bottles, magnums, jeros and even a Balthazar and a Nebuchadnezzar!!! History awaits you!!!



That would be enough to make this sale extra special, but then add in wines from the legendary collection of **Wilf Jaeger**, and now this sale is officially 'can't miss TV.' Some of you reading this letter have been wise and fortunate to have bought wines from Wilf's collection that we have offered before. He is unquestionably on the very short list of this or any generation's list of greatest wine collectors ever. If you read through **Lots 344-523**, you will quickly recognize that the collection, and the man behind it, have built and curated one of the world's most spectacular all-time wine collections. This wasn't done for investment; this was done out of love and passion. I long ago lost track of how many times and how many great wines I have drunk with Wilf after well over a decade of knowing him as a friend and client, but it was still exciting to walk into his cellar again, to think about the endless possibilities of what we might drink together. To paraphrase and add a twist to a song from the late, great B.B. King, the thrill is never gone, and the recent weekend I spent with him felt like the first time all over again. An offering this significant from a cellar with this pedigree should not be taken for granted.

There are so many more great wines in the sale besides the two superb collections already mentioned, but I am going to let you see for yourself. Open up this book, and a good bottle of wine, and imagine the possibilities, just like I did when walking into Wilf's cellars again. See you November 7<sup>th</sup>!

In Vino Veritas,

John Kapon  
Chairman, Acker Merrall & Condit Companies

2015年10月4日

親愛的客戶：

每次來香港這個美好的城市，我們都會從世界各地的優秀窖藏中為您精選極品中的極品佳釀。但這次的拍賣會甚至比我們過去訂下的高標準更特別，原因有兩個：在**Clos Vougeot**的**Chateau de la Tour**酒窖主人**Francois Labet**和**Wilf Jaeger**。

我們十分榮幸可以為您呈獻另一批直接運送的美酒，它們都是至今從未離開過**Chateau de la Tour**酒窖，而且最早可追溯到四十年代的佳釀。是由我們的朋友兼偉大的布根地釀酒師，來自**Clos de Vougeot**的**Francois Labet**帶來的(批號**312-343**)。Francois的家族歷史植根於布根地，而且以**Morin**的美名和傳統起家。Francois的祖父當年創辦了世界知名的**Confrerie du Tasteduvin**，我確信您們當中很多人已成為了它的會員！除了有大量較舊年份的佳釀以盒裝出售之外，還有打從四十年代起的罕有酒款和1.5公升裝大瓶酒，**都是來自最重要的酒莊Clos Vougeot**。Francois還帶來一款相對新，並用只有一百年歷史的提子種類「**Hommage a Jean Morin**」釀造的美酒；因為只會選取出類拔萃的年份造酒，所以每次只釀造少於五十箱。時至今日，這已是布根地最高評分的酒品，而我們也為您準備好標準瓶、1.5公升裝、3公升裝、12公升裝和15公升裝!!! 歷史已在等待您細嚐!!!

本來那些已足夠使拍賣會變成耀眼亮點，但再加上**Wilf Jaeger**的傳奇性窖藏，肯定讓今次拍賣會成為愛酒之人絕不能錯過的節目。有些正在閱讀此信的您，或者已明智有幸地在我們之前的拍賣會上買過**Wilf**的窖藏。毫無疑問，他是當代，甚至任何一個世代中，少數被稱為最偉大的著名佳釀收藏家。如果您細閱批號**344-523**，您很快就會認出這批窖藏及其背後的收藏家，他正是建立和策展全球熱門精選精選藏品之一的主人。整個窖藏的建立並不是為了投資，而是出於他對美酒的鐘愛和熱忱。我已記不起自十年前多前認識**Wilf**，曾多少次與這位知己和客戶飲過多少美酒；但每當我再次走進他的酒窖我依舊能感到萬分興奮，與他共同探索酒杯中的無盡可能。引用並改述已故的偉大歌手**B.B. King**的經典金曲，興奮感永存；的確，今次與他共渡週末猶如初次見面。能得到這批來自名貴酒窖意味深長的藏品，實屬不易。

除了以上提及的兩批一流窖藏，今次拍賣會還有更多出色美酒登場，但我決定讓您親自發掘。翻開這本書，開一瓶美酒，沈醉於無邊可能的想像，就像我再次走進**Wilf**的酒窖一樣。十一月七日見！

酒後吐真言



John Kapon

Acker Merrall & Condit Companies 主席